

Sales Representative

Matéflex is the oldest U.S. modular tile manufacturer. We've been doing this since 1974 and we keep finding new ways to do it better. Attention to detail and dedication to rigorous standards make our snap-together tiles a high quality solution for many applications. We oversee all aspects of the manufacturing process, are committed to using the finest materials, and continually refining the manufacturing process to achieve the highest possible standards.

Job Description

We are seeking a motivated and results-driven Sales Representative to take charge of a great opportunity at our stable and forward thinking company. This position is designed to introduce and sell our unique product lines and to service a growing customer base.

Duties and Responsibilities will include:

- Sales lead qualification, processing and follow up (no cold-calling)
- Servicing dealer accounts
- Directing product installation and training
- Distributing product information & samples
- Processing orders through fulfillment
- Company paid travel will be required

Personal Requirements

- Excellent computer and telephone skills
- Strong work ethic
- Good mechanical skills
- Above average communication ability
- Proven work experience as a sales representative

Job Type: Full-time

Pay: From \$41,600.00 per year

Benefits:

- 401(k)
- 401(k) matching
- Health insurance
- Paid time off

Compensation Package:

- Bonus opportunities
- Quarterly bonus
- Yearly bonus

Schedule:

- Monday to Friday

License/Certification:

- Driver's License (Required)

Willingness to travel:

- 25% (Required)

Work Location: In person

How to Apply: To apply, please email your resume to info@mateflex.com